

**Digital Infrastructure Investment Summit**  
**Airport Club Frankfurt, 12 March 2018**

**Roundtable:** Fostering Infrastructure Investments: The Connecting Europe Broadband Fund (CEBF)

**Roundtable Host:** Cube Infrastructure Managers – Mr. Izzet Güney

**Time:** 12:45 - 13:30 AND 16:45 - 17:30

**Room:** Strasburg



Cube Infrastructure Managers (CIM, [www.cubeinfrastructure.com](http://www.cubeinfrastructure.com)) is an independent Luxembourgian AIFM focusing on investments in the European infrastructure space. CIM has been appointed Manager of the Connecting Europe Broadband Fund (the “Fund” or “CEBF”) in 2017 by the EIB and the European Commission. CEBF will invest equity and equity-like instruments into financially viable greenfield broadband networks in grey or white areas of the EU, Iceland and Norway.

Izzet Güney, Managing Director at CIM, has over 30 years of Telecoms, Media, Technology (TMT) management, banking and investment experience with a massive portfolio in originating, structuring and managing both equity and debt investments. He joined CIM in December 2016 to help direct the launch of CEBF and its management. Mr. Güney was previously with the European Bank for Reconstruction and Development (EBRD) where he held the position of Director of the TMT group. Notable deals at the EBRD included amongst many others Golden Telecom IPO on Nasdaq, RomTelecom debt financing, Polkomtel privatization and a co-invest alongside KKR in the latter’s first investment in Eastern Europe. Mr. Güney also launched a private equity platform in the Middle East and was its Senior Executive Officer investing in the region’s first MVNO and Bharti’s Infratel tower business. He started his career at Southwestern Bell Corporation (SBC, today AT&T) moving through the ranks of its international corporate development group to Executive Director. At SBC, his transactions included the privatizations of Telmex and Telkom South Africa and other European initiatives. Mr. Güney is a computer science graduate from the University of Texas System and has an MBA from the Garvin School of International Management (Thunderbird, Arizona).

**Roundtable Content:**

CEBF and how to attract Private Equity funding for broadband projects

- Our investment guidelines
- CEBF filtering of projects
  - Strategy
  - Technology
  - Business
- Context to invest profitably
- Risk management