

**Roundtable: VATM Investor Roundtable**  
**Roundtable Host: VATM**

Time: **11.45 - 12.45**

Room: **Barcelona 2**



**Jürgen Grützner:** Prior to his position as Managing Director of the VATM (Association of the Providers of Telecommunications and Value-Added Services) since 1998, Jürgen Grützner led the target group Post and Telecommunications of the CDU/CSU-Bundestagsfraktion (parliamentary party of the Christ Democrats). In this duty and as speaker to the post-political responsible, he was in charge of the negotiations of the Acts leading to the market liberalization, starting with the Postreform II through the Act of telecommunication. From 1990 - 1993 Mr. Grützner was head of the press and communication department of the Deutsche Post AG in Cologne. Mr. Grützner started his professional career in a lawyer office. The studied attorney is married and has two children.

**Dr. Frederic Ufer** leitet seit 12 Jahren den Bereich Recht und Regulierung des Verbandes der Anbieter von Telekommunikations- und Mehrwertdiensten (VATM). Nach dem Studium der Rechtswissenschaften in Köln war er wissenschaftlich an der Universität zu Köln tätig. Ebendort Promotion zum Thema "Die Haftung der Internet Provider nach dem Telemediengesetz". Mehrjährige Tätigkeit in einer internationalen Wirtschaftskanzlei in den Bereichen Telekommunikations- und Medienrecht sowie im Bereich der Projektfinanzierung und Unternehmensfusionen. Herr Dr. Ufer publiziert regelmäßig zu Themen des TK-Marktes.

**Pietro Pitruzella** is deputy regional manager of the atene KOM GmbH in the regional office Wiesbaden. The regional office is overseen for the countries Hessen, Rhineland-Palatinate and Saarland. atene KOM operates the broadband office of the Federal Government and is commissioned by the Federal Ministry of Transport and Digital Infrastructure with the implementation of the federal funding program broadband. He is a proven expert in the management of grant programs. Prior to joining atene KOM GmbH, he was most recently a consultant at Wirtschafts- und Infrastrukturbank Hessen and since 2010 has been responsible for various broadband promotion programs (loan and guarantee program of the state of Hessen, broadband subsidy with GAK, GRW and EAFRD funds).

**Objective:**

The workshop will provide an update of the federal subsidy programme under discussion and other relevant legal aspects such as the cost reduction guidelines. The discussion will be centered on the investor perspective and financial return implications.

**Format:**

- Interactive workshop with max. 15 participants
- Presentations only support the workshop discussion. The major focus is the active participation and integration of the participants
- Chatham House rules apply for every Di<sup>2</sup> Summit Workshop and secure the high-level trustful environment

**Content of the Roundtable:**

1. Status of the new federal subsidy programme under consideration
2. EU discussions
3. 5G and subsidies