

Di² Summit 2020
Airport Club Frankfurt, 04 March 2020

Roundtable: How DB broadband will enable Gigabit and 5G in rural markets

Roundtable Host(s): **Ralf Wulfange and Engin Beken (DB broadband GmbH), Wolfgang Heer (BUGLAS)**

NOTE: This workshop will be held in GERMAN

Time: **10:30-11:30 & 14:45-16:00**

Room: **Strasbourg / Zurich**



Ralf Wulfange

Ralf Wulfange is a Senior Sales Manager at Deutsche Bahn Kommunikationstechnik and is supporting DB broadband since 2017 throughout all phases of operationalization. He has an extensive background in fixed and mobile network planning, operations and in the area of product definition.

Engin Beken

Engin Beken is a Principal at Arthur D. Little and is supporting currently all go to market and product definition activities of DB broadband GmbH. His consulting background is mainly focused on asset management, process improvement and efficiency, corporate digitalization and IT/OT integration. His core industries of expertise are utilities, railways operators and telcos.

Wolfgang Heer

Wolfgang Heer is CEO of German fibre access association BUGLAS since 2011. BUGLAS as the only German telco association exclusively focused on FttB/H is constantly shaping a “fibre-fit” framework for the biggest European economy. Its number of members has meanwhile risen to 150, mostly municipal utilities, communal enterprises and institutions.

Objective:

In December 2019, DB announced to make its national fibre network available for third parties and invest in a densification of its fiber assets. The Workshop will discuss how DB broadband can be a partner for local or regional network operators for densification of fibre networks across Germany in order to solve the problem of looming digital divide between urban and rural regions.

Format:

- Interactive workshop with max. 15 participants
- Length of Workshop: 1h
- Presentations only support the workshop discussion. The major focus is the active participation and integration of the participants
- Chatham House rules apply for every Di² Summit Workshop and secure the high-level trustful environment

Content of the Roundtable:

1. Description of the DB broadband fibre assets available today
2. Overview of the product/service portfolio
3. DB broadband as a partner for local and regional networks
4. Target network of DB broadband and rollout planning